



THE EPISCOPAL DIOCESE OF VIRGINIA

The 222nd Annual Convention of the Diocese of Virginia

January 26-28, 2017, Hyatt Reston Hotel, Reston, Virginia

Nomination Form

Nominee for:

- Standing Committee, Class of 2019
Diocesan Missionary Society
General Convention Deputy
Trustees of the Funds
Provincial Synod Deputy
Virginia Diocesan Homes
Bloomfield

To be completed by nominator:

Name of nominee Janet M Osborn Phone 571-265-6794
Order: Clergy Lay
Address 5408 23rd St N E-mail jmosborn930@gmail.com
City/State/Zip Arlington, VA 22205
Church Name, Location Christ Church, Alexandria
Nominated by Rector, Christ Church This nominee is endorsed by Region
Signature of Regional Dean or President (If endorsed by the region) Noelle M. York-Simmon

To be completed by nominee (use separate sheet, if needed)

Professional/Educational Background:

Church Involvement – Local, Diocesan, National:

Pertinent skills you bring to this work:

Why do you wish to serve?

Signature of nominee Date 12-19-2016

Mail, fax or e-mail completed form no later than Wednesday, January 11, 2017 to:
Secretary of the Diocese, 110 W. Franklin Street, Richmond, VA 23220
Fax: 804-644-6928 E-mail: bmartin@thediocese.net

Janet M. Osborn.

Professional/Educational Background

I am a Senior Partner and Managing Director of the South Region for Aon Hewitt, a global management consulting firm specializing in human resources. I manage a team of 25 account executives and we are accountable for over \$1.0 billion in annual revenue. Prior to joining Hewitt in 1999, I worked for ten years for Sallie Mae, primarily in the firm's Public Finance unit, which arranged tax-exempt funding for private colleges and universities. I wrote the investment policy for Sallie Mae's portfolio and designed a highly successful line of credit product that allowed smaller colleges and universities to temporarily fund campaign receivables and other short-term needs while allowing them keep their endowments and quasi-endowments invested according to their long-term investment plan. In the last year years at Sallie Mae, I worked in the student loan business, designing a vehicle for loan originations.

Prior to joining Sallie Mae, I spent five years at two investment banks, specializing in off-balance sheet financing of buildings and equipment for federal and municipal governments. My primarily role was to engage with large institutional investors to structure the sale of securities on a private placement basis. During this time, I received my Series 7 and 63 licenses.

In 1993, I received the Chartered Financial Analyst designation. In 1985, I graduated from the College of William and Mary with a degree in Economics.

Church Involvement

I was raised in the Methodist tradition and began attending Bruton Parish Episcopal church while a student at William & Mary. After graduation, I moved to Northern Virginia and was received at St. John's McLean. In 1987, I moved to Alexandria and began attending Christ Church in Old Town, where I am still a member.

I was married and raised two children at Christ Church. In the early '90s, I became involved in the parish planning committee for the annual parish retreat at Shrine Mont. I co-chaired Open House Sunday and worked with Mark Anschutz to start a marriage preparation program that is still running, called Water into Wine. Over the last twenty nine years, the duties have been many and varied: alternate to Diocesan Council, an usher, mission trip participant, member of a capital campaign committee, Sunday School teacher, Chair of Stewardship Committee, Junior Warden and now, Senior Warden. During my tenure as a Warden, we managed through the retirement of a long-service rector, the calling of a search committee and a new rector, the failure of the HVAC system, resulting in the financing of a new \$2.8 mm system (partially through gifts and partially through operating budget), a transition to a calendar year fiscal year and three rounds of challenging faith-based budget discussions, each of which resulted in positive operating income. Throughout, I have kept up a stream of communication – speaking publicly and writing letters to the parish—all to bring people through changes with confidence in our decisions and minimal anxiety.

All that said, I am retiring from the vestry in January 2017 and looking forward to finding new ways to serve locally and in the wider church.

Pertinent skills you bring to this work

I bring a deep understanding of how non-profit organizations operate and the importance of wise, disciplined stewardship of endowment assets. I bring ten years of experience working with small higher education clients seeking financing, two fiduciary board roles and the training received through the CFA program—all of which adds up to an appreciation of the technical aspects of money management along with the human emotions that accompany the creation and use of endowments. What I have to offer is a mature professionalism combined with a deep love for the Church and its mission. If elected to serve, the board will find that I am a collegial colleague – with strong communication skills, strategic thinking and willingness to listen to and partner with others.

Why do you wish to serve?

In talking with the incoming board chair, Denis O’Sullivan, I recognized in him a very capable professional who, like me, loves the idea of helping churches of all sizes grow their assets and set a course for long-term prosperity. Denis comes from a smaller church in Northern Virginia – I come from a bigger, urban church, but we face many of the same challenges. I am excited about meeting representatives from churches throughout the Diocese and pooling not only our money, but our investment and management knowledge to help all of us fund the future of the Church as it seeks to make disciples and serve Christ in our communities and the world.